



Greetmed

✚ Greeting the day, Greeting the future



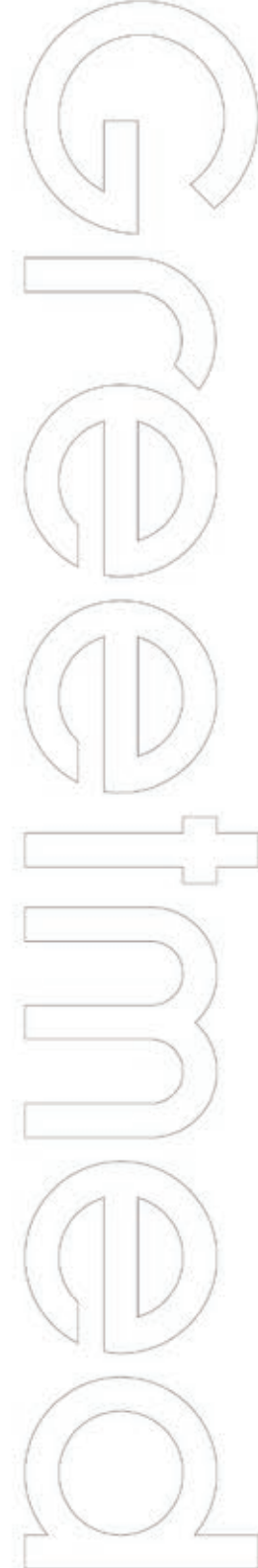
# GREETINGS FROM CHAIRMAN

Greeting the day, Greeting the future

Ningbo Greetmed Medical Instruments Co., Ltd. is located in the beautiful port city in east China, and with 2 decades of development, combined with business expansion, factory investment and establishment of medical R&D company, Greetmed is developing towards collectivization.

With the corporate mission of "making every corner of the world full of love and every family in the world healthy", adhering to the core values of integrity, responsibility and love, Greetmed constantly improves product quality and service level, commits to providing products with good efficacy and user experience, to be a respected enterprise like 3M.

GREETMED CHAIRMAN 李桂蓉



Que chaque coin du monde soit plein d'amour et que  
chaque famille du monde soit en bonne santé

世界の隅々に愛を満たし、世界の各家庭に健康をもたらします。

세계 곳곳을 사랑으로 가득 채우고, 전 세계 모든 가정을 건강하게 하다

Greeting the day  
Greeting the future

# Greetmed

让世界每个角落充满爱心  
让全球每个家庭拥有健康

пусть каждый уголок мира будет наполнен любовью,  
пусть каждая семья во всем мире будет иметь здоровье

Que cada rincón del mundo esté lleno de amor,  
que cada familia del mundo tenga salud

Lass jede Ecke der Welt voller Liebe sein und lass jede Familie in der Welt gesund sein

بحال باب قئي لم مل اعلا ناكر انم نكر لك عد  
ة حصلا اهي دل مل اعلا ي فة رسا لك نا ي تح





## Company profile

Greetmed (Ningbo Greetmed Medical Equipment Co., Ltd.) specializes in the operation of medical device products and laboratory products, and **is a medical device group company integrating R & D, production, sales and service.**

Greetmed has been developing for nearly 20 years, and has successively passed ISO 13485, ISO9001, ISO14000 quality management system, CE product certification, and has self-supporting import and export rights. Fulfilled US FDA device listing and registration and obtained the medical device establishment license (MDEL) from the Canadian Ministry of health.



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**20** years  
in medical we trust

We are a medical device group company integrating R & D, production, sales and service



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## What's special about Greetmed?

**In depth understanding of customers in different markets over the past 20 years**

- Familiar with the requirements of registered regulations, with all kinds of systems, certifications, and registration certificates are complete.
- 130+ Export countries, 2,000+ Overseas Customers, 100,000,000+ Beneficiaries, \$60,000,000+ Annual Sales.
- The organizational structure is complete and has a separate registered department, R & D department, design department, QC department, marketing department, logistics department, and continuously innovate according to market feedback and industry trends.



## 20 years' accumulation of "world factory" supply chain

- 20 years of industry precipitation, the products are covered with a wide range , and meet the customer's one -stop procurement needs.
- Has many factory resources, and cooperate with many well -known companies in many countries.



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### **Corporate mission :**

Make every corner of the world be full of love, and every family in the world healthy.

### **Corporate vision:**

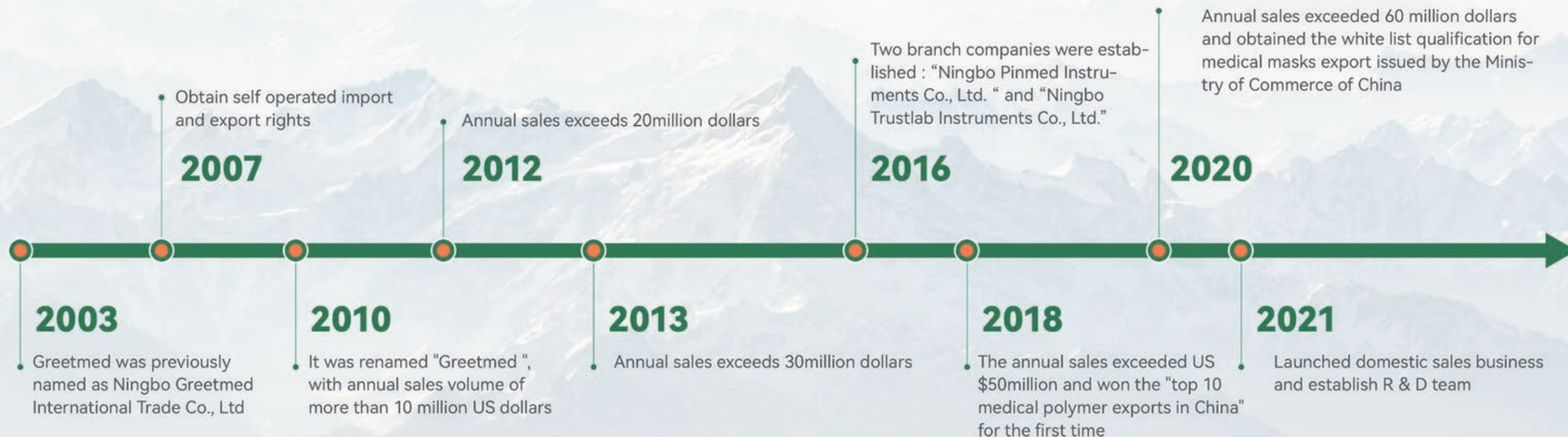
To become a respected and sustainable enterprise dedicated to serving the health industry, benefiting the society, and achieving employees' dreams and happiness.

### **Corporate values:**

integrity, cooperation, love, innovation and win-win, health, learning and high efficiency, happy



## Development Path





## Company structure

Greetmed has been focusing on medical device products for 20 years and is actively developing new business areas.

Up to now, Greetmed is the largest shareholder of Wuxi Healthy Medical Equipment Co., Ltd. and Hubei Greetmed Medical Plastic Products Co., Ltd. Is the wholly-owned parent company of Ningbo Greetmed Protective Products Co., Ltd.

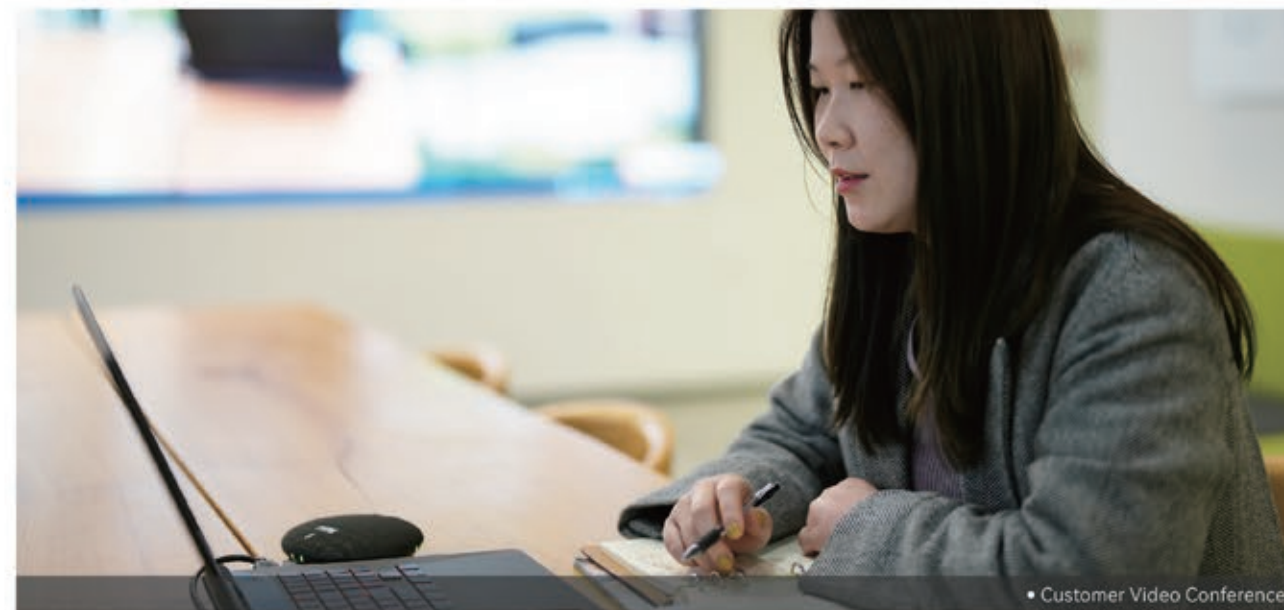
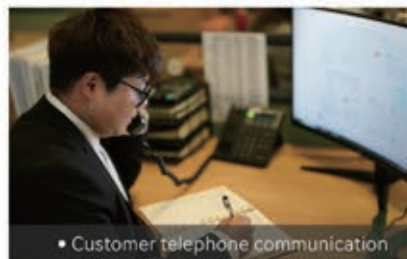






## Business atmosphere

Greetmed boast an active, positive and optimistic business atmosphere. Every employee is willing to create a better purchasing experience for you through their own efforts.





## Social responsibility

**We are fully aware of the social responsibilities and responsibilities of large enterprises and have always been committed to public welfare:**

- In 2008, help the earthquake disaster area of Wenchuan
- Since 2009, participate in Yunnan student aid activities
- In 2010, participate in Haiti earthquake donation
- Since 2010, employees of Greetmed regularly donate to UNICEF
- Since 2019, participate in Guizhou student aid activities
- Since 2020, donated anti epidemic products to the designated hospitals in Ningbo and condoled with the veterans of the Anti Japanese War
- In 2021, organized desert cloud planting, Zhengzhou flood relief, garbage collection on ancient roads and Ningbo flood relief
- Since 2022, support COVID-19 epidemic area in Jilin Province







**2,000+**  
Cooperative partner



**130+**  
Exporting countries



**60,000,000+**  
Annual sales (\$)



**100,000,000+**  
Beneficiaries





## Enterprise honor

### Honourable reputation:

- Top 10 Annual export volume of medical polymer industry in China;
- Top 124 Ningbo export enterprise;
- Key foreign trade enterprises in Ningbo national high tech Zone;
- Ningbo national high tech Zone harmonious enterprise creation advanced unit;
- Three star trade union of Ningbo national high tech Zone;
- Alibaba and SGS certified gold quality integrity enterprises;





## R&D team



• CPAP mask



• Advanced atomizing mask and atomizing cup



• Oxygenator



• Electronic thermometer

Greetmed has an independent research and development center, which constantly develops new products according to market demand to meet customer needs.



## D'Andrea & Evers Design



• Surgical cataract surgery system



• All digital minimized high-end catheter test bench



► The company has won 15 red dot awards, 2 if design awards and 1 good design award.

Greetmed, together with D'andrea & Evers design, the top design team in the Netherlands, introduced more international R & D resources.





• Factory exterior

## Strict selection of suppliers

Based on the principle of being responsible to customers, Greetmed has set up a strict supplier selection system to ensure product quality .





## Customers

Greetmed has many well-known cooperative customers all over the world, such as Biola in Kazakhstan, bialmed in Poland, Min-iMed in Russia, cosmomed in Indonesia, longmed in Thailand, Arabian in Saudi Arabia, flexing in Chile, PA medical in Vietnam, etc.

Greetmed now has 32 exclusive agents, such as prima in Macedonia, hoz in Iraq, PA medical in Vietnam, Biola in Kazakhstan, oxi rent in Guatemala, tabasheer in Sudan, unison in Thailand, etc.





## Exhibition

Our company has participated in many famous medical exhibitions for many years, including CMEF China International Medical Devices Expo, Arab Health Dubai exhibition, medica Germany exhibition, medic West Africa exhibition, CMEF indonesia/hospital Expo Indonesia exhibition, etc.



2,000+

Cooperative customers

400+

Annual exhibition  
space area (m<sup>2</sup>)

2,00,000+

Annual exhibition publicity  
expense (\$)



## Strategic partners

**Selected domestic powerful suppliers of Greetmed :**

- Shandong Intco Medical Products Co.,Ltd
- Wuxi Medical Instrument Factory CO.,Ltd
- Wuxi Yushou Medical Appliances CO., Ltd
- Well Lead Medical Co., Ltd
- Jiangsu Yuyue Medical Equipment & Supply CO., Ltd
- Jiangsu Nanfang Medical Co., Ltd
- Zhejiang Orient Gene Biotech Co.,Ltd
- Henan Tuoren Medical Device CO.,Ltd
- Contec Medical Systems Co.,Ltd





## Registered strength



Greetmed is familiar with the registration regulations of medical devices all over the world, and has the registration experience of more than 3000 products, which can provide you with accurate, fast and perfect product registration services.



80+

Registered country/  
region completed



1200+

Registered service customer



40+

MDD to MDR



150+

ISO certification



500+

CE qualification/  
registration certificate



60+

FDA listing



## Service efficiency



Efficient

Quotation time

Response time  $\leq$  6 hours

Major

Service team

Three person project team (business, procurement, logistics)

Fast

Lead time

Delivery within 25-45 days after order

Flexible

Payment method

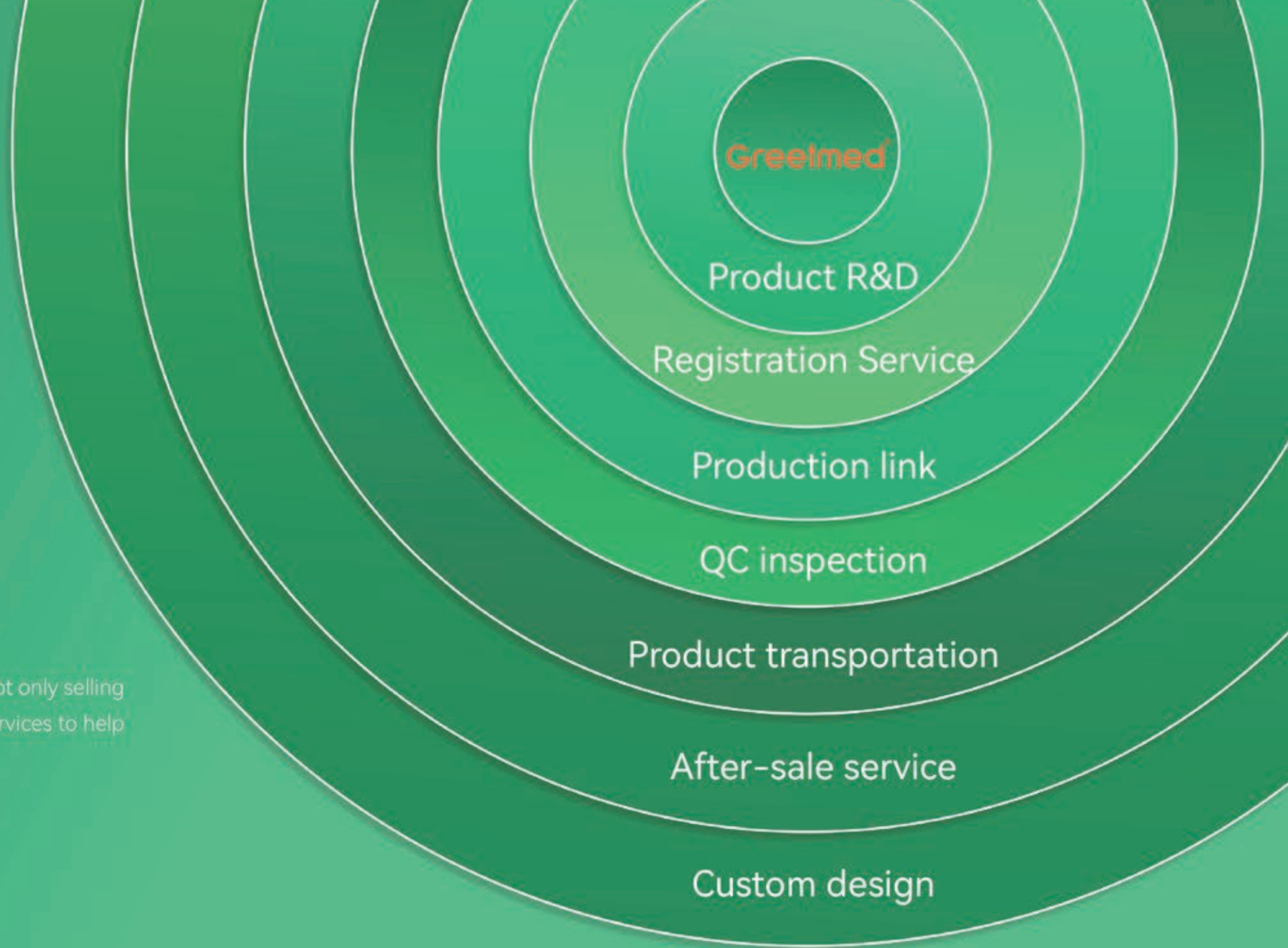
Support T/T, L/C, D/P, PayPal, Western Union, etc



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## One stop service

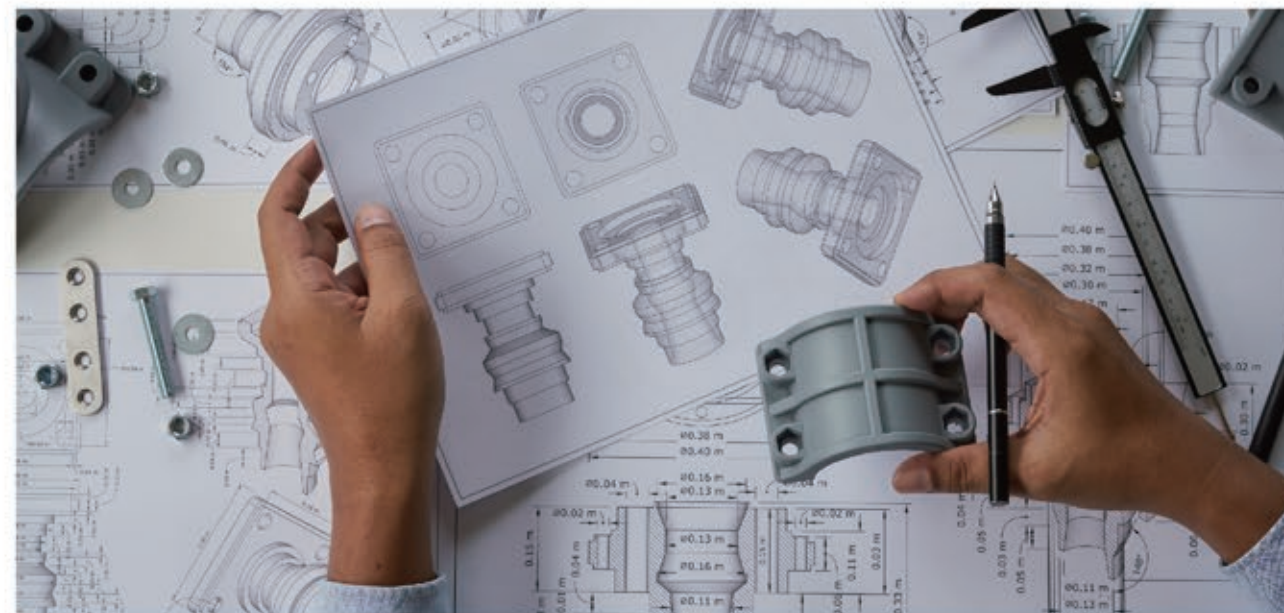
As a professional medical device supply chain service consultant, we are not only selling products, but also willing to provide you with more one-stop extension services to help you save time and cost.





## Product development

Greetmed will continue to promote product upgrading through R & D according to market demand changes, and provide you with more competitive and profitable products.





## Registration service

Greetmed can provide product registration services in a timely manner according to the situation of your market.



**8 hours**

Respond to registration requirements



**Within 24 hours**

Provide registration documents



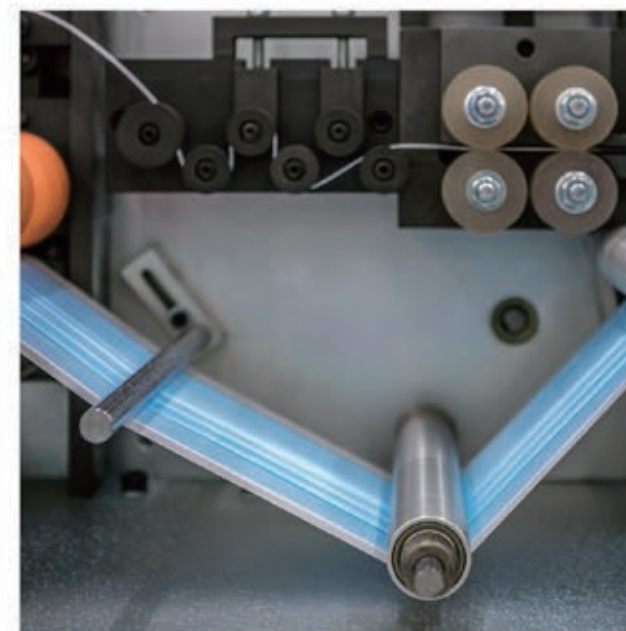
**30 days**

Complete the registration



## Production link

Greetmed will strictly follow your requirements and control the product quality to ensure that the qualified product rate is higher than 99%.





## QC inspection

Greetmed has set up three QC testing links to ensure that the sampling rate is not less than 5 %.





## Product transportation

Greetmed will choose the most cost-effective transportation channel and the best packing scheme according to your actual situation, so as to save costs for you and ensure the timeliness and quality of arrival.





## After-sale service

**If there are any problems in the process of cooperation, you can choose the following ways to consult and complain:**

- Tel: +86-574-87739070 87722370
- Fax: +86-574-87739075 87722360
- Mail: [support@china-greetmed.com](mailto:support@china-greetmed.com)

Your inquiries and complaints will be answered within 8 hours.

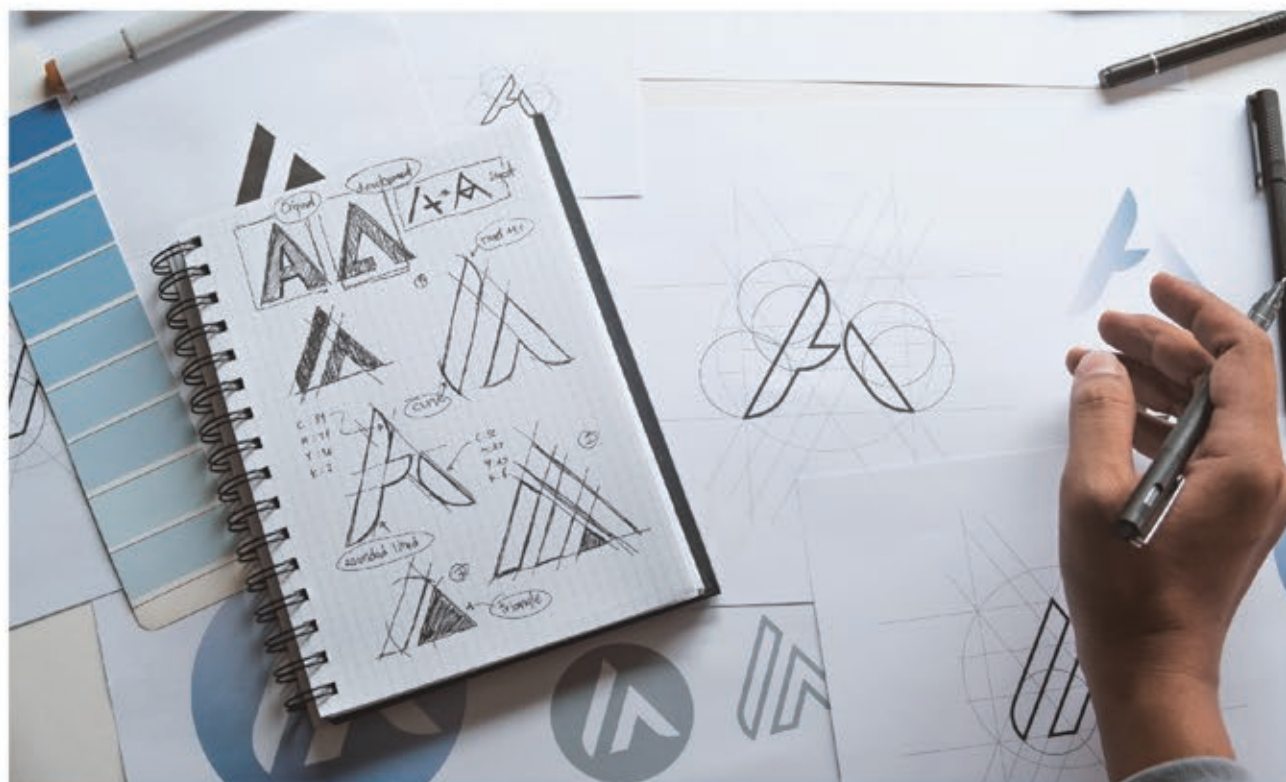
Greetmed will organize the business department, quality assurance department and purchasing department according to the consultation and complaint content, and work with the supplier to solve the problem for you until you get a satisfactory solution.





## Custom design

Greetmed has a professional design team, which can provide you with customized services such as logo design, product packaging design, publicity poster design and other visual needs.





## Customer service cases

In 2020, a Swiss customer consulted Greetmed and prepared to order a \$8million medical mask. During the outbreak of the epidemic, raw materials for masks were scarce and supplies were tight. At the risk of the epidemic, the purchasers of Greetmed went to the raw material industry belt. After hard negotiation, they finally purchased high-quality raw materials at appropriate prices and rushed them to the production plant. In addition, Greetmed coordinates with the production factory, arranges the factory staff to work overtime, completes the order within the delivery period specified by the customer, and ships smoothly.

Afterwards, Greetmed 's service efficiency and attitude were recognized by the customer and won its long-term trust.



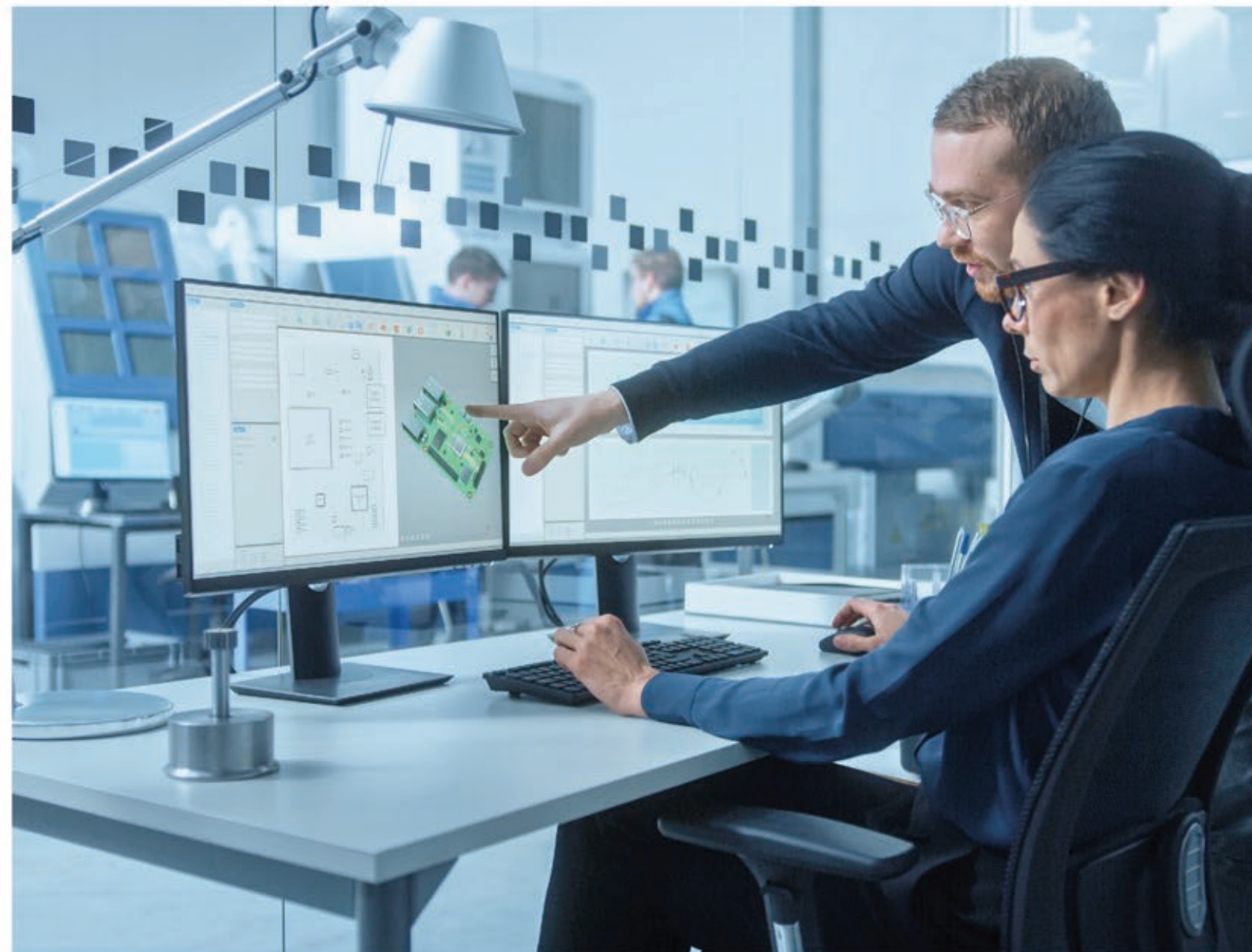


## R & D team cases

In 2021, due to the lack of innovation in the nose wash market in South-east Asia, most products could not meet the needs of users. A local customer came to consult Greetmed, hoping to jointly develop new products and put them on the market.

Greetmed research and development department fully listened to the introduction of customers, investigated the market situation and user data in Southeast Asia at the same time, determined the product development needs together after full communication with customers, and designed new products in three months. After being recognized by customers, Greetmed was put into mass production at the first time.

Afterwards, this nasal suction device received a good response in the local market, helping customers quickly occupy market share.





## Customer case

**BIOLA** has been a high-quality partner of Greetmed for 17 years. Its customer business involves medical consumables, medical devices, etc., and its sales channels cover pharmacies, hospitals, etc.

The long-term cooperation between the two sides includes technical exchange, product research and development, product trade, etc. In the long-term cooperation process, Greetmed helped Biola become a well-known local brand, with a market share of 45%, and expanded its market to surrounding countries, becoming a famous medical device production and sales company in Central Asia.

**BIOLA®**





## Strategic partner story



Wuxi healthy Medical Equipment Co., Ltd. is a factory with great strength, but due to the lack of market planning and resource integration capabilities, sales have always been unable to break through.

In 2015, Greetmed cooperated with healthy in the form of holding shares. Relying on its own sales channels, customer resources, operation experience and supply chain management ability, Greetmad medical helps the factory complete product planning and technology upgrading.

At present, healthy's production capacity and sales capacity have been comprehensively improved. Its flagship category, thermometer, can produce 4.8 million pieces per year.



A vertical bar with a green top half and an orange bottom half.

## Product category

Respiratory, anesthetic and first aid instruments

Blood transfusion, dialysis and extracorporeal circulation instruments

Infusion, nursing and protective instruments

Obstetrics and Gynecology, Assisted Reproduction and Contraceptive Devices

Stomatological instruments

Medical rehabilitation instruments

Clinical laboratory instruments

Active surgical instruments

Non-active surgical instruments

Nerve and cardiovascular surgical instruments

Medical diagnosis and monitoring instruments

Hospital furniture

Traditional Chinese medicine instruments





## Main products

### Injection

#### Disposable sterile syringe

Specification: 1ml/2ml/5ml/10ml/20ml

Material: high polymer polypropylene, rubber;

Components: core rod, rubber plug and jacket; plunger, piston, barrel

Scope of application: it is used for intradermal, subcutaneous muscle, intravenous injection or liquid extraction of human body



#### Steel sheet self destructing syringe

Product specification: 0.05ML/0.1ML/0.5ML

Product material: medical grade PP (barrel and push rod)+latex/latex free (piston)+stainless steel (injection needle)

Scope of application: It is applicable to the injection or extraction of liquid in human skin, subcutaneous, muscle, vein, etc., such as for injection of new coronal vaccine





## Main products Injection

### Infusion sets

Specification: 150cm tube length, 21g injection needle

Material: pvc/pp/pe/tpe

Components: Blue intake seat, liquid medicine filter, pipe length, PP regulator, small screw two-way, with dry rubber bubble, injection needle

Scope of application: for routine intravenous drug delivery, nutrient solution, etc. Provide parenteral nutrition, infusion and other support





## Main products

### Urology

#### Catheter

Product specification: Fr6-Fr26

Product material: latex/silica gel/silica gel

Scope of application: It is used to stay in the patient's bladder to help the patient conduct urination/discharge fluid out of the body



#### Urinal bag

Product specification: 2000ML

Product material: PVC

Scope of application: for patients with urinary incontinence, coma, paralysis and postoperative urination or drainage







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## Main products Respiratory anesthesia

### **Oropharyngeal airway**

Product specification: 000 #/00 #/0 #/1 #/2 #/3 #/4 #/5 #/6#

Product material: PE

Product packaging: disinfection blister packaging/disinfection PE bag packaging

Scope of application: keep the upper respiratory tract unobstructed; It is beneficial to sputum aspiration; Used as tooth pad; Assist in oropharyngeal suction, etc

### **Nasopharyngeal airway**

Product specification: inner diameter 3.0MM-9.0MM

Product material: soft PVC

Product packaging: sterile blister packaging

Scope of application: It is applicable to patients with tight jaw and closed teeth who have difficulty in inserting the oral airway



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## Main products Respiratory anesthesia

### **Nebulizer Mask**

Specification: XS, S, M, L, XL

Material: PVC

Scope of application: it is suitable for patients with hypoxia and respiratory failure, and provides patients with a comfortable oxygen inhalation environment

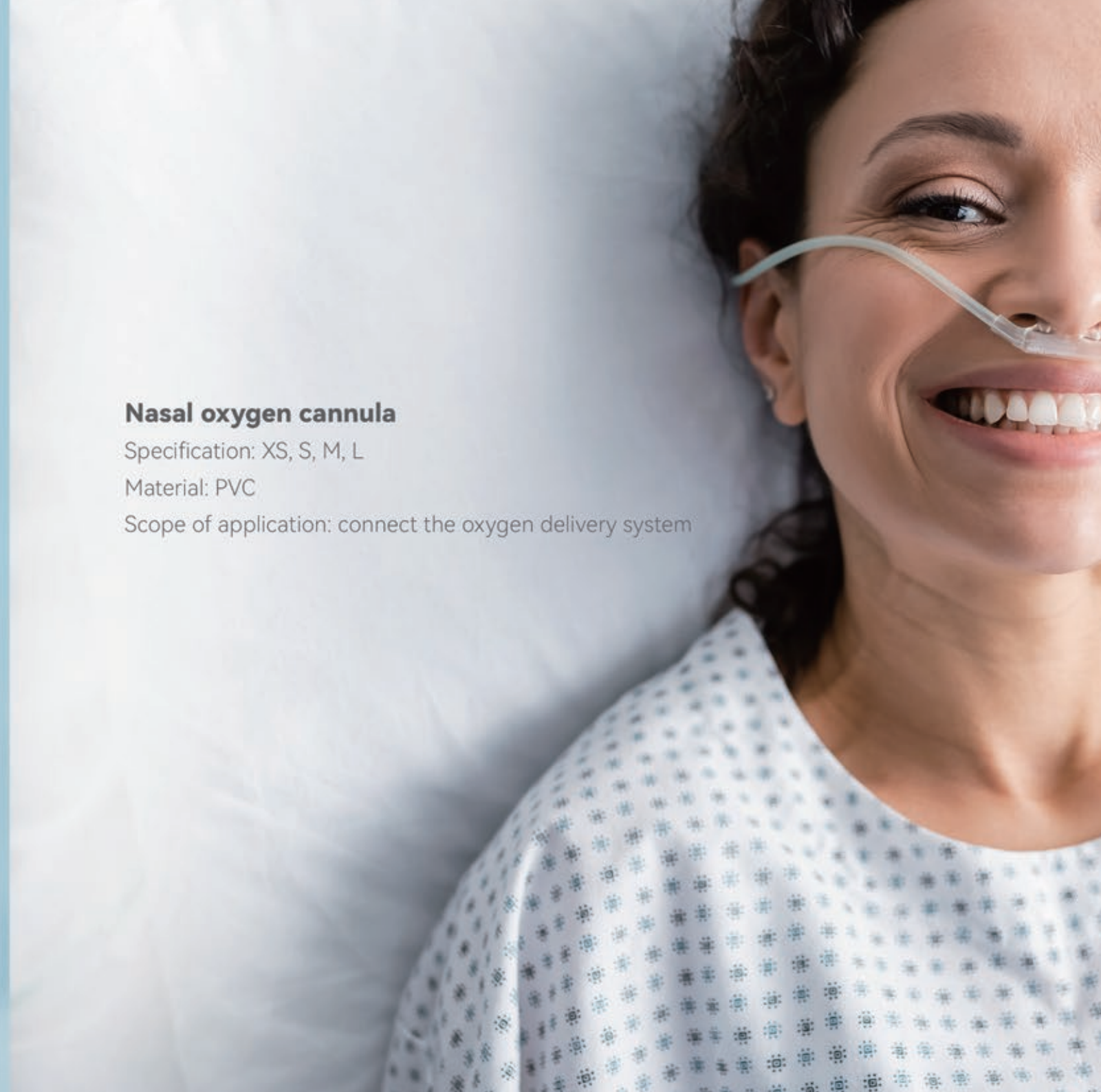


### **Nasal oxygen cannula**

Specification: XS, S, M, L

Material: PVC

Scope of application: connect the oxygen delivery system





## Main products

### Respiratory anesthesia

#### Endotracheal tube

Product specification: 2.0mm-10.0mm

Product material: PVC/silica gel

Scope of application: used in endotracheal intubation

#### Closed sputum suction tube

Product specification: FR6-FR8

Product material: non-toxic and non irritating PVC

Product packaging: blister disinfection packaging

Scope of application: applicable to machinery with infectious diseases transmitted by droplets





## Main products

### Diagnosis

#### Arm type electronic sphygmomanometer

Product parts: electronic blood pressure meter, arm strap, manual, No. 5 battery \* 4

Scope of application: It is applicable to the measurement of adult systolic blood pressure, diastolic blood pressure and pulse rate. Its values are for diagnostic reference



#### Pulse oximeter

Parts: oximeter, lanyard, storage bag, instructions, No. 7 battery \* 2

Scope of application: The pulse oximeter is an instrument that measures the blood oxygen saturation and pulse rate of the human body through the arteries. It is applicable to families, hospitals (including internal medicine, surgical operating room, anesthesia department, pediatrics, intensive care unit), oxygen bars, social nursing institutions, sports health, etc







## Main products Diagnosis

### Electronic thermometer

Product specification: pink/blue/yellow/green, etc

Scope of application: for measuring body temperature



## Main products Dressing

### **Gauze bandage**

Product specification: 4.5cm \* 5.5m

Product material: absorbent cotton gauze

Scope of application: used to provide binding force for wound dressing or limbs for binding and fixation



### **Gauze swab**

Product specification: 5cm \* 5cm 8ply/7.5cm \* 7.5cm 8ply/10cm \* 10cm 8ply

Product material: absorbent cotton gauze

Scope of application: The product is provided in a sterile state, sterilized by ethylene oxide, and used once





## | Main products Dressing

### Hydrocolloid dressing

Product specification: 5 \* 5cm/7.5 \* 7.5cm/8 \* 12cm/15 \* 18cm, etc

Product material: medical pressure-sensitive adhesive and hydrophilic colloid (CMC) particles

Scope of application:

Used for all kinds of low to moderate exudative wounds: ① venous ulcer of lower limbs ② stage I - II bedsore ③ small superficial burn ④ wound after operation ⑤ wound in skin donor area ⑥ various superficial trauma and plastic and cosmetic wounds ⑦ granulation stage and epithelialization stage of chronic wounds



### Alginate dressing

Product specification: 5 \* 5cm/10 \* 10cm/15 \* 20cm/2 \* 30cm, etcProduct material: Alginate fiber extracted from natural seaweed plants is combined with calcium ion and processed by special process

Scope of application:

For all kinds of medium and high exudative wounds:

- ① Various acute and chronic bleeding wounds
- ② All kinds of refractory wounds, such as lower limb ulcer, bedsore, diabetic foot, wound after tumor surgery, abscess, etc
- ③ Wound of skin donor area
- ④ Filler strips are used for various lacunar wounds, such as after nasal cavity surgery, sinus surgery, and tooth extraction







## Foam dressing

Product specification: 5 \* 5cm/10 \* 10cm/10 \* 20cm/14 \* 23cm, etc

Product material: medical polyurethane containing CMC is made by the latest foaming process

Scope of application:

It is applicable to all stages of wound, especially to all kinds of medium and high exudative wounds

- ① I - II degree burn wound
- ② Burn plastic skin graft, skin donor site wound
- ③ Various types of ulcers, bedsores, pressure ulcers, sinuses and other refractory wounds
- ④ Wounds after various surgical operations and trauma
- ⑤ Silver ion foam dressing is especially suitable for wounds with infection and high exudation



德国进口亲肤原胶

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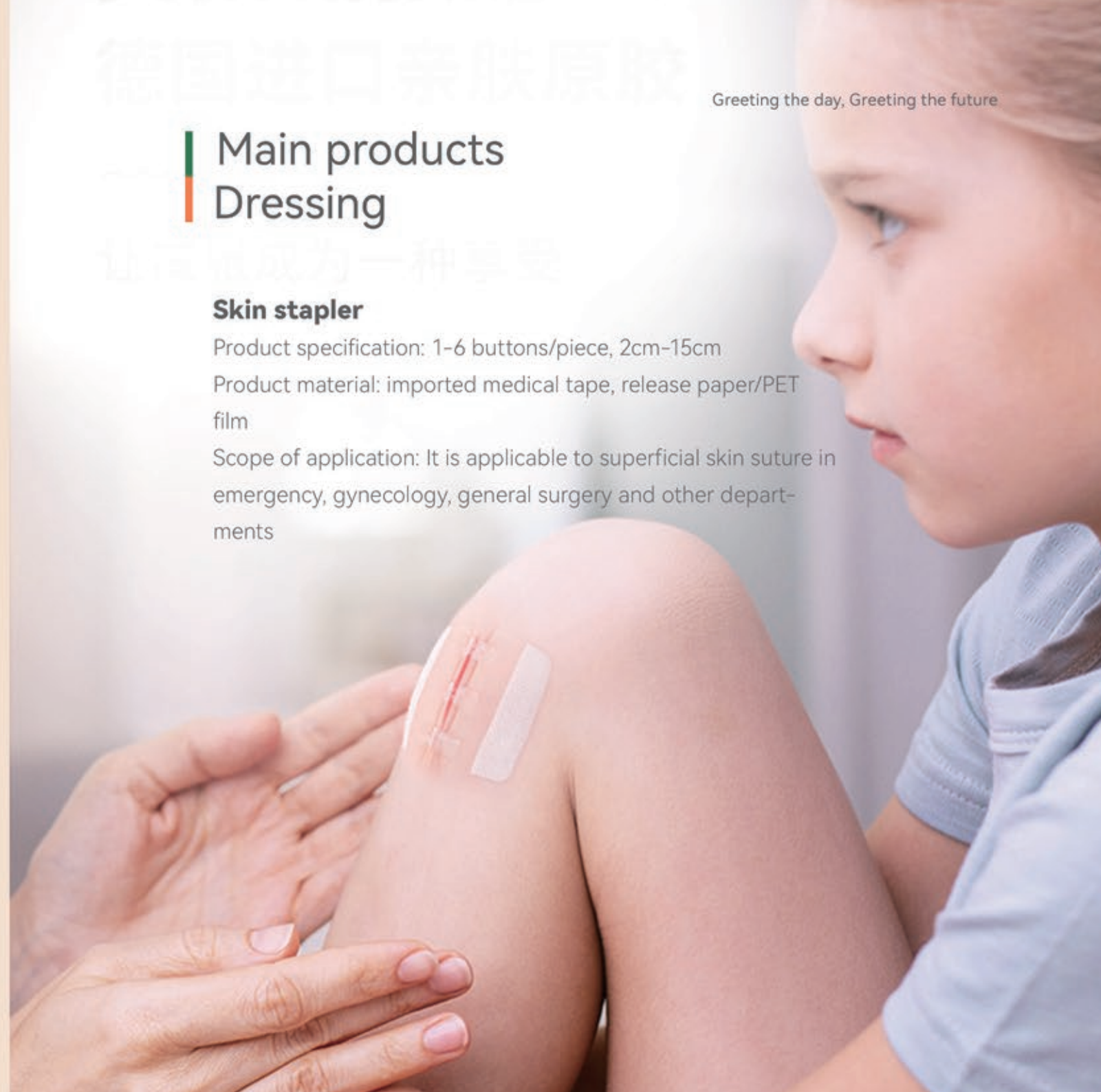
## Main products Dressing

### Skin stapler

Product specification: 1-6 buttons/piece, 2cm-15cm

Product material: imported medical tape, release paper/PET film

Scope of application: It is applicable to superficial skin suture in emergency, gynecology, general surgery and other departments





**We are a medical device group company integrating  
R & D, production, sales and service**

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